

Chat Contents from USVBA All Hands Meeting on 10/15/20

jamesB: I am not clear and do not have a clear understanding of my biz model; i need clearer understanding

Laura: laura@nsieng.com: For Bill C - one option is another vet I know named Dan Cohn.

Aron Darling: Find some local Toastmasters; preferably DTMs, all should be able to help.

jamesB: for Bill- you might solicit 'instructional design' grad schools

jamesB: thanks Laura, you rock star

jamesB: great, wilco

Bill.Cunningham@BERTinc.org: "If you don't know where you are going, you will probably end up somewhere else."

Karie Armstrong: Link to get onto my calendar <https://calendly.com/karie-armstrong>

Renee r.green@kaylasplace.org: My apologies all, I have to step out for a moment.

jamesB: lots of IT blue chips take on Vets in apprenticeship roles, consider that avenue

Karie Armstrong: email to reach me - Karie Armstrong, Consultant with the SBDC: karie.armstrong@ociesbdc.com

Benjamin Tworek: thanks guys

Octavio: I'm not sure who asked about starting the IT company. You can reach me at onavarro@aggregateway.com. Can give you some information

Santoro Transportation: I had issues getting logged in and issues hearing the audio,

Benjamin Tworek: ben.tworek@gmail.com

Tanya Counts tcounts@swccd.edu: PTAC Advisor Tanya Counts tcounts@swccd.edu

jamesB: jbayonne@gmail.com

BGales: Ben Gales: OC Calvet LINC. ben.gales@calvet.ca.gov

Lyrice lamarshassociates@gmail.com: Lyrice Marsh, Medicare Education Specialist lamarshassociates@gmail.com

Aron Darling: Aron@arondarling.com

Aron Darling: Team Training & Development

Clark Patterson: <https://www.linkedin.com/in/capsvc/CAPnCHIC.com/PROFITS>
cpatterson@capnchic.com

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Aron Darling: Personal, Professional & Financial Development

Aron Darling: Sadly I must go and get the kids. I will be right back.

MJ mjking.insurance@gmail.com: MJ King Insurance - General Liability, Workers Comp, Surety Bonding, Cyber Liability, Professional Liability. 559.692.2022 mjking.insurance@gmail.com

Danielle Lew - opportunities@linxscjv.com: Danielle Lew with Modern Times, Inc. We are a consulting firm and manage small business programs on capital improvement projects. We represent the LINXS Automated People Mover (APM) Project and we are always looking for DVBE firms to participate. If you're interested in learning more, please send me info on your firm at Opportunities@linxscjv.com

Lyrice lamarshassociates@gmail.com: For those in OC area, 11 Nov at Rock and Brew in Tustin will be a Veterans' Business fair. Booth space is free for Veterans. Come out and share your business with each other and the community.

Ernest.Alonso@goUSVBA.org | 949.929.8139: Ernest Alonso, Managing Director, COMMERCIAL REAL ESTATE CONNECTIONS, 909-346-3696, ErnestAlonso@live.com, Become a Key Connection!

Ernest.Alonso@goUSVBA.org | 949.929.8139: Veterans Outreach = Ernest.Alonso@goUSVBA.org

Laura: laura@nsieng.com: Yes, not all the Contractors are doing what they should to get to the small firms. That's why they're under their goals (goal is 3% DVBE firms, which is a lot of work on an \$80B program).

Laura: laura@nsieng.com: They're not monitoring the utilization either to see when projects are underutilizing DVBEs and DBEs, so they're not aware enough to act before the projects are completed.

Laura: laura@nsieng.com: That's one of the big reasons why we're going to the High Speed Rail Board - we met with the CEO twice and sent letters and got no results.

Laura: laura@nsieng.com: Laura Uden, NSI Engineering, Inc., laura@nsieng.com

Alma, SDUSD, abanuelos@sandi.net: November 10, Doing Business with the County of San Diego, <https://www.eventbrite.com/e/doing-business-with-the-county-virtual-workshop-networking-event-tickets-119362320915>