

USVBA All Hands Chat Notes  
16JUL2020

From Terrance Wilson : Hello everyone

From Christian Lalama : Hi everyone

From Montgomery Gearhart : Hello!

From Laura U-NorCal : For Scoba Rhodes, who offers financial services, one option would be to include those services as part of the bundle of services that USVBA offers its members.

From Scoba Rhodes : [srhodes@gx-financial.com](mailto:srhodes@gx-financial.com)

From Nick : Nick Saifan (714) 366-0132 [nick@iegscorp.com](mailto:nick@iegscorp.com)

From mikewray : Bidspeed <https://www.fedbidspeed.com> Mike Wray [mike.wray@fedbidspeed.com](mailto:mike.wray@fedbidspeed.com)  
(949) 678-6453

From Tanya.Stukes : Hi folks-- I apologize; I have to leave, but I'm with Kiewit (Diversity & Inclusion & Community Engagement). Please visit <https://www.kiewit.com/sfgrp> for more info on this large water treatment project in San Fernando Valley with LADWP. Rebecca can also share additional info. (THX Rebecca!) ALL THE BEST!

From Christian Lalama : I have a company I work with for social media [socialordeals.com](http://socialordeals.com) - veteran owned business

From MikeOlivier : Nick - cybersecurity - set up a guest network account for home and business networks. Have the guests use this account. 2- update your software, make sure that is current. these are simple things you can do that will help

From MichaelDaehn.com - The Website Guy : My Friend Eric Padilla is an expert with Social Media - <http://palatablepromotions.com/> - happy to make an introduction

From Montgomery Gearhart : Monty Gearhart, <https://www.wces.net>, specialize in web and application development. Mostly custom applications. 919-757-6832

From MichaelDaehn.com - The Website Guy : **\*\*Custom Websites and Email Campaigns\*\***

From Christian Lalama : [Christian.lalama@adp.com](mailto:Christian.lalama@adp.com) work for ADP if you utilize ADP already and are looking into using them feel free to reach out to me.

From Dave Ortolf : Hi, I my name is Dave Ortolf and I am a commercial insurance broker. My business is insuring your business. My company is Adams Avenue Insurance Agency [www.AdamsAveIns.com](http://www.AdamsAveIns.com)  
[David@AdamsAveIns.com](mailto:David@AdamsAveIns.com) 714-552-5533

From Aaron Johnson : Aaron Johnson, <https://www.calburton.com> . Underground Utility Locating/GPR/Traffic Control services. [aaron@calburton.com](mailto:aaron@calburton.com) 844-999-3463

From Danielle Lew : Danielle Lew - with LINXS Constructors, APM (Automated People Mover) Project. I handle small business outreach for the project and we have a 3% DVBE goal on the project (Construction). If you'd like to get on the email distribution list, please shoot me an email at: [Opportunities@LINXSCJV.com](mailto:Opportunities@LINXSCJV.com) and we can chat further!

From Rich Roppa : [www.WaveRiderSecurity.com](http://www.WaveRiderSecurity.com)

From Kevin Nichols : Kevin Nichols

From Alma Banuelos, SDUSD : Hi folks! If you are interested in working with SDUSD, please email me at [abanuelos@sandi.net](mailto:abanuelos@sandi.net). Catching up on emails now that our Virtual Construction Expo is over so it might take me a couple of days to get back to you. In the meantime check out our Business Outreach Site <https://www.sandiegounified.org/business-outreach>. We will also be posting the recorded sessions of the Expo here, <https://www.sandiegounified.org/conexpo>. Check back later next week for the rest of the sessions.

From MikeOlivier : this is Mike Olivier, in terms of cybersecurity our focus is compliance and policy, we focus on compliance in terms of NIST 800-171 and CMMC, [mikeo@171Comply.com](mailto:mikeo@171Comply.com).

From Terrance Wilson : Hello. My name is Terrance Wilson and my company is Veterans Standard America, Inc. We provide Transportation arrangement between shippers and carriers; across the United States to include Canada and Mexico. Also, we provide regional delivery services in the Dallas-Fort Worth area. I can be contacted at [twilson@veteransstandard-america.com](mailto:twilson@veteransstandard-america.com), 972-220-9026.

From mikewray : Mike Wray President Bidspeed (949) 678-6453 [mike.wray@fedbidspeed.com](mailto:mike.wray@fedbidspeed.com)

From Terrance Wilson : Can anyone plug me in with the Dallas Chapter...

From MichaelDaehn.com - The Website Guy : MIKE WRAY - I have some tools that help you automate your marketing - takes some time to setup, but can be helpful in saving time after that

From Steven Spriggs : loanDepot Mortgage is hiring so contact loan Depot 1-888-337-6888

From Laura U-NorCal : Here's the information on systems engineering and cybersecurity - the INCOSE group is for overall critical infrastructure, but a lot of it is cyber issues:  
The name above (Mike DelaMare) is the head of the working group.

From Denton Knapp : Denton Knapp 912.980.3740; Building Emergency Response Teams (BERT) [dknapp@bertinc.org](mailto:dknapp@bertinc.org)

From Denton Knapp : Denton Knapp: Patriot Source LLC; Industrial Chemicals to include COVID PPE and Wipes/Sanitizer; 912.980.3740 [dent@patriotsource.us](mailto:dent@patriotsource.us)

From Denton Knapp : Denton Knapp, Govt Contracting Committee

From Montgomery Gearhart : Denton for GC Committee

From Montgomery Gearhart : Business Bundling

From Denton Knapp to Montgomery Gearhart: Denton Knapp 912.980.3740

[denton\\_knapp@yahoo.com](mailto:denton_knapp@yahoo.com) [dentonk@ocgoodwill.org](mailto:dentonk@ocgoodwill.org)

From Montgomery Gearhart : Anyone for Business Bundling Committee?

From Terrance Wilson : I'm in the Dallas-Fort Worth area. I can assist with offering discount for local courier service.

From Rich Roppa : Bill, I am willing to help in anyway. Bundling business services sounds good.

From Laura U-NorCal : We do need to sort out the location, as some services will be local and others can provide support anywhere. That's a great point.

From Kevin Nichols : Business Bundling

From MichaelDaehn.com - The Website Guy : I know a couple of bookkeepers, happy to introduce -

[Michael@michaeldaehn.com](mailto:Michael@michaeldaehn.com)

From Montgomery Gearhart : Monty Gearhart - Social Media

From Rebecca.Manning : We're happy to be part of the LA Chapter DVBA. Thank you to William Osgood for the initial introduction to this great group. As a reminder, for local (So Cal) vendor registration information or bid activity, [socalestimating@Kiewit.com](mailto:socalestimating@Kiewit.com). For interest in the Foothill Phase 2B project, send a shout-out to [FoothillSBE@Kiewit-Parsons.com](mailto:FoothillSBE@Kiewit-Parsons.com). And to follow-up on the San Fernando Ground Water project, use [www.Kiewit.com/sfgrp](http://www.Kiewit.com/sfgrp). Stay safe and healthy.

From Steven Spriggs : [www.caveteranschamber.com](http://www.caveteranschamber.com) is the website for the

From Scoba Rhodes : Scoba - Student to Entrepreneur committee.

From MichaelDaehn.com - The Website Guy : I'm connected with the head of the Entrepreneurship Center at CSUF - happy to make an introduction - [Michael@michaeldaehn.com](mailto:Michael@michaeldaehn.com)

From Laura U-NorCal : For the bundling of services or any other comments or questions, you can all reach me at [laura@nsieng.com](mailto:laura@nsieng.com).

From Terrance Wilson : Thanks everyone. I have to leave the meeting right now. Bill Cuningham/ Sir, I would love to speak with you at a later date.

From Laura U-NorCal : Laura Uden - NSI Engineering. We offer quality management services (mostly in construction), as well as process improvement, strategic planning, leadership and teamwork support for all kinds of firms.

From Terrance Wilson : Hello Aaron, thanks for mentioning about showing force in numbers. I think it would be awesome if we had a way of uploading everyone's certifications in one location.

From Denton Knapp : [www.ocvmfc.info](http://www.ocvmfc.info)

From Denton Knapp : Employment & Entrepreneurship Working Group of OCVMFC

From Laura U-NorCal : Terrance - I think it will be in the profile database on the USVBA website.  
That's the intent, anyway. :-)

From Aaron Johnson : <https://www.eventbrite.com/e/july-2020-virtual-veterans-business-network-mixer-tickets-103642050162?aff=efbeventix>